

Business Services

Services & Solutions Available to Monterey County Businesses

Our team of Business Services professionals offers a full range of coordinated services at no-cost to employers that can save your business time and money. Services range from recruitment to receiving HR guidance on a variety of resources and benefits available to businesses.

Human Resources Support – We can help employers to pre-screen job applicants for skills and suitability, provide conference rooms for interviews, access to labor market information, help to write job descriptions, post job openings online and referrals to other resources.

Job Postings – Employers can post jobs directly through our Virtual One Stop online system at no-cost or have our Business Services staff assist you. You give us the job description, skills and abilities desired, and we'll find you the best match possible.

Career Fairs / Custom Recruiting – We can help to develop and host career fairs and custom recruiting events specific to industries or businesses where employers can meet candidates face-to-face.

Tax Credits – There are several tax credits available to businesses who hire qualified individuals, which can offer substantial savings. They include:

- **Work Opportunity Tax Credit (WOTC)** – A federal tax credit to promote hiring individuals from target groups, like veterans and youth.
- **Workers with Disabilities Tax Credit (WETC)** – A state tax credit that offers savings for hiring individuals with disabilities.

Training – If you need to upgrade the skills of your workers, we can help fund training programs and refer you to certified training providers to include:

- **On-the-Job Training (OJT)** – Training that you develop and conduct to bridge skill gaps.
- **AB 109 and Apprenticeship Training** – A combination of hands-on work experience, on-the-job training and or classroom training to produce a skilled worker.

Labor Market Information (LMI) – Looking to locate or expand your existing operations? We have the most current and accurate labor market information available, including data on labor supply, wages, occupational projections, commuting patterns and the latest job figures.

Layoff Rapid Response Services – Our team of Rapid Response professionals can conduct on-site sessions where employees can learn about unemployment benefits, job search techniques, and reemployment and training opportunities and employers are provided with information to sustain and retain jobs to avert layoffs within Monterey County.

For more information, call (831) 796-3387 and ask to speak to a Business Services Representative or email Wookx@co.monterey.ca.us.