

County of Monterey
Contracts/Purchasing Department
JUSTIFICATION OF SOLE SOURCE/SOLE BRAND REQUEST

Purchase Requisition Number: Billed Monthly Date: 03/09/12

Description of Item: Customized Switched Metro Ethernet (CSME) Service

1. Please indicate the following:

Procurement: Goods
 Services

(Check One)

- Sole Source: Item is available from one source only. Item is a one-of-a kind and is not sold through distributors. Manufacturer is exclusive distributor.
- Sole Brand: Various sources can supply the specified model and brand and competitive bids will be solicited for the requested brand only. Meets form, fit and function- nothing else will do.

Note: Sole Source/Sole Brand Requests are not maintained as a standing request. Each request is for a single one-time purchase only.

2. Vendor Selection:

Preferred Vendor
 Sole Source

Vendor Name: AT&T
Address: One AT&T Way City: Bedminster State: New Jersey
Phone Number: 831-649-2271 Fax: 831-855-0242
Contact Person: Donna Schoenecker Title: Technical Sales Executive
Federal Employer #: 94-0745535

3. Provide a brief description of the goods/services to be purchased and why this purchase is being proposed under a sole source acquisition.

a) Why were product and/or vendor chosen?

Monterey County Free Libraries (MCFL) worked with Monterey County Information Technology Department to evaluate and select a system-wide solution to replace our outdated frame relay T1 network that is connecting branch libraries to County ITD. AT&T presented the most comprehensive service plan for the library system, building on

existing infrastructure. CSME will provide high speed broadband connectivity to 10 branch libraries.

- b) What are the unique performance features of the product/brand requested that are not available in any other product/brand? For Services: what unique qualifications, rights, and licenses does the vendor possess to qualify as a sole source/brand request?

AT&T was the only vendor that has already established service paths to the majority of the communities where MCFL branches are located, in particular those where our large and mid-size branches reside and where bandwidth saturation is becoming critical. These branches include Buena Vista, Carmel Valley, Castroville, Gonzales, Greenfield, King City, Marina, Prunedale, Seaside and Soledad.

- c) Why are these specific features/qualifications required?

Although there are other vendors that provide high speed broadband connectivity within Monterey County, only AT&T has the current capacity to serve the majority of our branches.

- d) What other products/services have been examined and/or rejected?

Comcast and Clear Consulting Services.

- e) Why are other sources providing like goods or services unacceptable (please give a full meaningful explanation)?

Other vendors cannot provide as comprehensive service to our branch libraries.

THE FOLLOWING TO BE COMPLETED BY THE REQUESTOR

I hereby certify that:

1. I am an approved department representative, and am aware of the County's requirements for competitive bidding, as well as the criteria for justification for sole source/brand purchasing.
2. I have gathered the required technical information and have made a concentrated effort to review comparable and/or equal equipment.
3. The information contained herein is complete and accurate.
4. There is justification for sole source/brand purchasing noted above as it meets the County's criteria.
5. A sole source/brand purchase in this case would withstand a possible audit or a vendor's protest.

Chris Rucker
Requestors Signature

3/12/12
Date

Jayanti Addleman
Authorized Signature by Department Head

3/12/2012
Date

W. A. [Signature]
FOR Contracts/Purchasing Officer

3-12-12
Date