RENEWAL AND AMENDMENT NO. 2 OF AGREEMENT (A-11791) BETWEEN THE COUNTY OF MONTEREY & LATHAM & WATKINS LLP

WHEREAS, Latham & Watkins LLP, hereinafter “CONTRACTOR”, and the County of Monterey, a political subdivision of the State of California, hereinafter referred to as “COUNTY,” previously entered into an agreement dated May 1, 2010, for the provision of legal services (“AGREEMENT”) in an amount not to exceed $100,000 for the period May 1, 2010 to April 30, 2011; and

WHEREAS, COUNTY and CONTRACTOR amended the AGREEMENT, effective October 1, 2010 via AMENDMENT NO. 1, increasing the maximum liability by $300,000 and extending the AGREEMENT to June 30, 2011; and

WHEREAS, the AGREEMENT, as amended by AMENDMENT NO. 1, expired pursuant to its terms on June 30, 2011; and

WHEREAS, COUNTY and CONTRACTOR wish to renew the AGREEMENT retroactive to July 1, 2011; and

WHEREAS, COUNTY and CONTRACTOR wish to extend the term of the renewed AGREEMENT through and including June 30, 2012; and

WHEREAS, COUNTY and CONTRACTOR wish to further amend the renewed AGREEMENT to increase the total AGREEMENT financial compensation in order to continue the services provided under this AGREEMENT; NOW THEREFORE,

For valuable consideration, the sufficiency of which is hereby acknowledged, COUNTY and CONTRACTOR agree as follows:

1. The AGREEMENT is renewed retroactive to July 1, 2011, and all of its provisions shall be deemed to have been in effect continuously since that time.

2. Paragraph 4, Section 6, Rates, Fees and Charges, is amended to extend the term date until June 30, 2012 and to increase the maximum amount of COUNTY’s liability over the full term of this Agreement to $1,000,000 and $600,000 for fiscal year 2011-2012.

3. Except as provided herein, all remaining terms, conditions and provisions of the AGREEMENT are unchanged and unaffected by this RENEWAL AND AMENDMENT NO. 2 OF AGREEMENT (A-11791) (“RENEWAL AND AMENDMENT NO. 2”), and shall continue in full force and effect as set forth in the AGREEMENT;

4. A copy of this RENEWAL AND AMENDMENT NO. 2 shall be attached to the original AGREEMENT dated May 1, 2010.
IN WITNESS WHEREOF, the County and CONTRACTOR execute this RENEWAL AND AMENDMENT NO. 2 as follows:

COUNTY OF MONTEREY

Contracts/Purchasing Officer

Dated:

Approved as to Fiscal Provisions:

Approved as to Form:

Deputy County Counsel

Dated: 10/18/11

Department Head Signature

Date

CONTRACTOR

By:  

Jerry Peters, Partner

Printed Name and Title

Dated: October 6, 2011

Print Name

Renewal and Amendment No. 2 of Agreement between County of Monterey and Latham & Watkins

2 of 2
RENEWAL AND AMENDMENT NO. 2 OF AGREEMENT (A-11791) BETWEEN THE COUNTY OF MONTEREY & LATHAM & WATKINS LLP

WHEREAS, Latham & Watkins LLP, hereinafter “CONTRACTOR”, and the County of Monterey, a political subdivision of the State of California, hereinafter referred to as “COUNTY,” previously entered into an agreement dated May 1, 2010, for the provision of legal services (“AGREEMENT”) in an amount not to exceed $100,000 for the period May 1, 2010 to April 30, 2011; and

WHEREAS, COUNTY and CONTRACTOR amended the AGREEMENT, effective October 1, 2010 via AMENDMENT NO. 1, increasing the maximum liability by $300,000 and extending the AGREEMENT to June 30, 2011; and

WHEREAS, the AGREEMENT, as amended by AMENDMENT NO. 1, expired pursuant to its terms on June 30, 2011; and

WHEREAS, COUNTY and CONTRACTOR wish to renew the AGREEMENT retroactive to July 1, 2011; and

WHEREAS, COUNTY and CONTRACTOR wish to extend the term of the renewed AGREEMENT through and including June 30, 2012; and

WHEREAS, COUNTY and CONTRACTOR wish to further amend the renewed AGREEMENT to increase the total AGREEMENT financial compensation in order to continue the services provided under this AGREEMENT; NOW THEREFORE,

For valuable consideration, the sufficiency of which is hereby acknowledged, COUNTY and CONTRACTOR agree as follows:

1. The AGREEMENT is renewed retroactive to July 1, 2011, and all of its provisions shall be deemed to have been in effect continuously since that time.

2. Paragraph 4, Section 6, Rates, Fees and Charges, is amended to extend the term date until June 30, 2012 and to increase the maximum amount of COUNTY’s liability over the full term of this Agreement to $1,000,000 and $600,000 for fiscal year 2011-2012.

3. Except as provided herein, all remaining terms, conditions and provisions of the AGREEMENT are unchanged and unaffected by this RENEWAL AND AMENDMENT NO. 2 OF AGREEMENT (A-11791) (“RENEWAL AND AMENDMENT NO. 2”), and shall continue in full force and effect as set forth in the AGREEMENT;

4. A copy of this RENEWAL AND AMENDMENT NO. 2 shall be attached to the original AGREEMENT dated May 1, 2010.
IN WITNESS WHEREOF, the County and CONTRACTOR execute this RENEWAL AND AMENDMENT NO. 2 as follows:

COUNTY OF MONTEREY

Contracts/Purchasing Officer

Dated:

Approved as to Fiscal Provisions:

Dated:

Approved as to Form:

Deputy County Counsel

Dated: 10/6/11

CONTRACTOR

By: 

Jerry Peters, Partner
Printed Name and Title

Dated: October 6, 2011

Department Head Signature

Date: 10/6/11

Print Name: 

Renewal and Amendment No. 2 of Agreement between County of Monterey and Latham & Watkins

2 of 2
RENEWAL AND AMENDMENT NO. 2 OF AGREEMENT (A-11791)
BETWEEN THE COUNTY OF MONTEREY &
LATHAM & WATKINS LLP

WHEREAS, Latham & Watkins LLP, hereinafter "CONTRACTOR", and the County of Monterey, a political subdivision of the State of California, hereinafter referred to as "COUNTY," previously entered into an agreement dated May 1, 2010, for the provision of legal services ("AGREEMENT") in an amount not to exceed $100,000 for the period May 1, 2010 to April 30, 2011; and

WHEREAS, COUNTY and CONTRACTOR amended the AGREEMENT, effective October 1, 2010 via AMENDMENT NO. 1, increasing the maximum liability by $300,000 and extending the AGREEMENT to June 30, 2011; and

WHEREAS, the AGREEMENT, as amended by AMENDMENT NO. 1, expired pursuant to its terms on June 30, 2011; and

WHEREAS, COUNTY and CONTRACTOR wish to renew the AGREEMENT retroactive to July 1, 2011; and

WHEREAS, COUNTY and CONTRACTOR wish to extend the term of the renewed AGREEMENT through and including June 30, 2012; and

WHEREAS, COUNTY and CONTRACTOR wish to further amend the renewed AGREEMENT to increase the total AGREEMENT financial compensation in order to continue the services provided under this AGREEMENT; NOW THEREFORE,

For valuable consideration, the sufficiency of which is hereby acknowledged, COUNTY and CONTRACTOR agree as follows:

1. The AGREEMENT is renewed retroactive to July 1, 2011, and all of its provisions shall be deemed to have been in effect continuously since that time.

2. Paragraph 4, Section 6, Rates, Fees and Charges, is amended to extend the term date until June 30, 2012 and to increase the maximum amount of COUNTY’s liability over the full term of this Agreement to $1,000,000 and $600,000 for fiscal year 2011-2012.

3. Except as provided herein, all remaining terms, conditions and provisions of the AGREEMENT are unchanged and unaffected by this RENEWAL AND AMENDMENT NO. 2 OF AGREEMENT (A-11791) ("RENEWAL AND AMENDMENT NO. 2"), and shall continue in full force and effect as set forth in the AGREEMENT;

4. A copy of this RENEWAL AND AMENDMENT NO. 2 shall be attached to the original AGREEMENT dated May 1, 2010.
IN WITNESS WHEREOF, the County and CONTRACTOR execute this RENEWAL AND AMENDMENT NO. 2 as follows:

COUNTY OF MONTEREY

Contracts/Purchasing Officer

Dated:

Approved as to Fiscal Provisions:

Dated: 10/18/11

Approved as to Form:

Deputy County Counsel

Dated: 10/18/11

Department Head Signature

Dated: 10/18/11

CONTRACTOR

By: [Signature]

Jerry Peters, Partner
Printed Name and Title

Dated: October 6, 2011

Renewal and Amendment No. 2 of Agreement between County of Monterey and Latham & Watkins
MONTEREY COUNTY BOARD OF SUPERVISORS

MEETING: January 11, 2011

AGENDA NO.: 

SUBJECT: Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment #1 to the Agreement with Latham & Watkins LLP for Legal Services at NMC in an amount not to exceed $400,000 (an increase of $300,000) for the period October 1, 2010 to June 30, 2011.

DEPARTMENT: Natividad Medical Center

RECOMMENDATION:
It is recommended that the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment #1 to the Agreement with Latham & Watkins LLP for Legal Services at NMC in an amount not to exceed $400,000 (an increase of $300,000) for the period October 1, 2010 to June 30, 2011.

SUMMARY/DISCUSSION:

Latham & Watkins LLP is one of the pre-eminent law firms representing healthcare systems and local community hospitals throughout the United States. Their healthcare attorneys have specific experience with the nuanced regulations that govern the healthcare industries, including those related to fraud and abuse. Medicare/Medicaid reimbursement, healthcare regulatory requirements, financing regulation, and licensing. On July 27, 2010, the Board of Supervisors approved the original Agreement with Latham & Watkins for Legal Services at Natividad Medical Center ("NMC") in an amount not to exceed $100,000 for the period May 1, 2010 to April 30, 2011 ("Agreement").

During the first several months of the Agreement, at a time when most of the County’s agreements with healthcare professionals at NMC were undergoing amendment for the new fiscal year, Latham & Watkins provided sizeable legal services to the County of Monterey, to ensure that the County’s agreements complied with state and federal healthcare and Medicare compliance laws. The potential sanctions for noncompliance with these laws are severe and include civil and criminal liability, as well as debarment or exclusion from participation in Medicare. Because the requested services pertained to multiple healthcare professional agreements and, due to the severity of potential sanctions for noncompliance, required the skilled competence of healthcare law experts, the law firm’s advice and counsel were both necessary and extensive. The original maximum liability was reached as a result of services rendered through September 30, 2010. In order to compensate the firm for its legal services rendered since October 1, 2010, Amendment #1 to the Agreement has been given an effective date of October 1, 2010. The law firm’s services will continue to be needed in the area of healthcare professional agreements compliance and as NMC readies itself for changes initiated by healthcare reform. Accordingly the Agreement has been extended to June 30, 2011.
OTHER AGENCY INVOLVEMENT:
The Amendment has been reviewed and approved by County Counsel, the Auditor/Controller's office and the Natividad Medical Center Board of Trustees.

FINANCING:
The cost for this Amendment is $300,000 and is included in the 2010/2011 FY Approved Budget. This action will not require any additional General Fund subsidy.

Prepared by:
Stacy Saetta
(831) 755-5333
January 3, 2011

Harry Weis
Chief Executive Officer

Attachments: Amendment #1, Agreement, Board Order
Before the Board of Supervisors in and for the
County of Monterey, State of California

Agreement No.: A-11791
Authorize the Purchasing Manager for
Natividad Medical Center (NMC) to execute )
Amendment No. 1 to the Agreement with )
Latham & Watkins LLP for Legal Services at )
NMC in an amount not to exceed $400,000 )
(an increase of $300,000) for the period )
October 1, 2010 to June 30, 2011............. )

Upon motion of Supervisor Armenta, seconded by Supervisor Potter, and carried by those members present, the Board hereby;

Authorized the Purchasing Manager for Natividad Medical Center (NMC) to execute Amendment No. 1 to the Agreement with Latham & Watkins LLP for Legal Services at NMC in an amount not to exceed $400,000 (an increase of $300,000) for the period October 1, 2010 to June 30, 2011.

PASSED AND ADOPTED this 11th day of January 2011, by the following vote, to wit:

AYES: Supervisors Armenta, Calcagno, Salinas, Parker, Potter
NOES: None
ABSENT: None

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 75 for the meeting on January 11, 2011.

Dated: January 18, 2011
Gail T. Borkowski, Clerk of the Board of Supervisors
County of Monterey, State of California

By
Denise Hancock
Deputy
AMENDMENT NO. 1 TO AGREEMENT NO. (A-11791)

THIS FIRST AMENDMENT TO AGREEMENT ("AMENDMENT NO. 1") is made and
entered into as of October 1, 2010, by and between County of Monterey ("COUNTY") and
LATHAM & WATKINS LLP ("ATTORNEY") with respect to the following:

RECITALS

A. ATTORNEY and COUNTY have entered into an Agreement No. (A-11791) for
legal services dated ("AGREEMENT") dated May 1, 2010, pursuant to which ATTORNEY
provides advice and counsel on physician agreements and other healthcare law regarding
Natividad Medical Center.

B. The parties wish to extend the term and maximum liability under the
AGREEMENT.

AGREEMENT

IN CONSIDERATION of the foregoing recitals and the mutual promises and covenants
contained herein, COUNTY and ATTORNEY agree as follows:

1. Paragraph 4, Section 6, Rates, Fees and Charges, is amended to extend the term
date until June 30, 2011 and to increase the maximum amount of COUNTY's
liability over the full term of this Agreement to $400,000.

2. Effective Date of Amendment. This AMENDMENT NO. 1 shall become
effective on October 1, 2010.

3. All other terms and conditions of AGREEMENT shall remain in full force and
effect.

4. A copy of this AMENDMENT NO. 1 shall be attached to the AGREEMENT.
IN WITNESS WHEREOF, COUNTY and ATTORNEY have caused this AMENDMENT NO. 1 to be executed:

COUNTY OF MONTEREY

By [Signature]
Title: Director of Purchasing
Date: 2/17/11

ATTORNEY

By [Signature]
Title: Partner
Date: 1-19-11

NATIVIDAD MEDICAL CENTER

By [Signature]
NMC-CRO
Date: 1/26/11

APPROVED AS TO FORM:
CHARLES J. MCKEE, County Counsel

By [Signature]
STACY L. SABTTA
Deputy County Counsel

Reviewed as to fiscal provisions
[Signature]
Auditor-Controller
County of Monterey

AMENDMENT NO. 1 TO AGREEMENT FOR SPECIALIZED SERVICES
MONTEREY COUNTY BOARD OF SUPERVISORS

MEETING: July, 27 2010
AGENDA NO.: 

SUBJECT: Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute the Agreement with Latham & Watkins for Independent Consulting and Legal Services at NMC in an amount not to exceed $100,000 for the period May 1, 2010 to April 30, 2011.

DEPARTMENT: Natividad Medical Center

RECOMMENDATION:

It is recommended the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute the Agreement with Latham & Watkins for Independent Consulting and Legal Services at NMC in an amount not to exceed $100,000 for the period May 1, 2010 to April 30, 2011.

SUMMARY/DISCUSSION:

Latham & Watkins healthcare and attorneys have specific experience with the nuanced regulations that govern the healthcare industries, including those related to Medicare/Medicaid reimbursement, healthcare regulatory requirements, Health Insurance Portability and Accountability Act (HIPAA), financing regulation, and licensing. In consultation with the Office of the County Counsel, Latham & Watkins shall render advice on a variety of healthcare-related issues to NMC

OTHER AGENCY INVOLVEMENT:

The Agreement has been reviewed and approved by County Counsel, the Auditor/Controller’s office, and the Natividad Medical Center Board of Trustees.

FINANCING:

The cost of this Amendment is $100,000 and is included in the Fiscal Year 2010/11 Approved Budget. This action will not require any additional General Fund subsidy.

Prepared by:
Stacy Saetta
Deputy County Counsel
July 14, 2010
Attachments: Agreement, Board Order

Harry Weis
Chief Executive Officer
Before the Board of Supervisors in and for the
County of Monterey, State of California

Agreement No: A-11791

Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute the Agreement with Latham & Watkins for Independent Consulting and Legal Services at NMC in an amount not to exceed $100,000 for the period May 1, 2010 to April 30, 2011.

Upon motion of Supervisor Potter, seconded by Supervisor Armenta, and carried by those members present, the Board hereby:

Authorized the Purchasing Manager for Natividad Medical Center (NMC) to execute the Agreement with Latham & Watkins for Independent Consulting and Legal Services at NMC in an amount not to exceed $100,000 for the period May 1, 2010 to April 30, 2011.

PASSED AND ADOPTED this 27th day of July, 2010, by the following vote, to wit:

AYES: Supervisors Armenta, Calcagno, Salinas, Parker, Potter

NOES: None

ABSENT: None

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 75 for the meeting on July 27, 2010.

Dated: July 29, 2010

Gail T. Borkowski, Clerk of the Board of Supervisors
County of Monterey, State of California

By [Signature] Deputy
June 6, 2010

Ms. Stacy Saetta
Deputy County Counsel for the County of Monterey
Natividad Medical Center
1441 Constitution Boulevard
Salinas, CA 93906

Re: Engagement Letter

Dear Stacy:

We are pleased to welcome the County of Monterey (herein “Monterey County” or, in context, “you”) as a client of Latham & Watkins LLP. This letter will confirm our discussions regarding Monterey County’s engagement of our firm.

1. Legal Services.

You have asked us to represent Monterey County in connection with the analysis and potential negotiation of a physician agreements as well as other healthcare matters regarding Natividad Medical Center (“Natividad”), a general acute care teaching hospital owned and operated by Monterey County and located in Salinas, California.

If additional services are requested by you and agreed to by us, this letter will apply to such services, unless superseded by another written agreement. Our representation is limited to the specific services that you request and that we have agreed to undertake.

Please feel free to contact me at (415) 395-8160 or Betty Pang at (415) 395-8130 with any questions as this engagement proceeds.

2. Identity of the Client.

Our client in this matter will be Monterey County. We do not represent and will not be deemed to have an attorney-client relationship with any other organization or person. I understand that County Counsel Charles McKee, you, and Deputy County Counsel William Lit will be our primary contacts, and will direct our actions on behalf of Monterey County.

3. Roles of Attorney and Client.

Our responsibilities under this agreement are to provide legal counsel and assistance to you in accordance with this letter, and to provide statements to you that clearly state the basis for our fees and charges. We will not disclose any confidential information of yours to any other...
client, even where that information might have some bearing on their interests. Likewise, we will not disclose the confidences of any other client to you, even where that information might have some bearing on your interests, and you agree that we are under no obligation to do so. We shall provide to Monterey County such reports as may be requested by the Board of Supervisors or County Counsel. You also agree to keep us informed of developments related to this representation and to pay our statements in a timely manner. To allow us to conduct a conflicts check, you represent that you have identified to us all persons and entities that are or may become involved in this matter, including all such persons or entities that are affiliated with you. You also agree to notify us if you become aware of any other persons or entities that are or may become involved in this matter.

During the course of this engagement, we may express opinions or beliefs to you about the effectiveness of various courses of action or about the results that might be anticipated. Such statements are expressions of opinion only, and should not be construed as promises or guarantees.

Please also be aware that Latham & Watkins LLP has internal ethics and professional responsibility counsel, who advise Latham attorneys regarding their ethical, professional and legal duties. From time to time, the attorneys working on your matter may consult these lawyers. You acknowledge that any such consultation is protected by Latham's own attorney-client privilege, and you waive any right to discovery of those communications. Should circumstances arise in which Latham & Watkins LLP faces a conflict of interest with respect to or by virtue of these communications, you agree to waive that conflict. You also agree that such communications are property of the firm and are not part of the Client File as defined in Section 4 of this letter.

4. Client Files and Retention.

In the course of your representation, we shall maintain a file in which we may place correspondence, agreements, governmental filings, prospectuses, disclosures, pleadings, deposition transcripts, exhibits, physical evidence, expert reports, and other items reasonably necessary to your representation ("Client File"). The Client File shall be and remain your property. Upon completion of a specific project, your original Client File for that project shall be available to be taken by you. We will be entitled to make copies if we choose. You also agree at the conclusion of the project (whether or not you take possession of the Client File) to take possession of any and all original contracts, wills, stock certificates, and other such important documents that may be in the Client File and we shall have no further responsibility with regard to such documents. If you do not take possession of the Client File at the conclusion of the project, we will store such file for you for a period of seven years. If you do not take possession of the Client File during such seven-year storage period, you agree that we may dispose of it. You agree that the documents containing our attorney work product, mental impressions or notes and drafts of documents shall be and remain our property and shall not be considered part of your Client File. In addition, electronic documents such as e-mail and documents prepared on our word processing system (but excluding printed copies thereof), and databases shall be and remain our property and shall not be considered part of your Client File. You agree that we may enact and implement reasonable retention policies for such electronic documents and that our firm has discretion to delete such documents.

5. Conflicts of Interest.

Latham represents a few clients who are adverse to the County of Monterey on matters unrelated to this matter. I am informed that there are potentially three such clients. Latham
represents Defendant Deloitte in the County Treasurer's securities lawsuit against Washington Mutual. Latham also represents the Pebble Beach Company in various matters that might involve the County. Latham filed an Amicus Brief on behalf of The Irvine Company to California Supreme Court on use of contingent fee lawyers in groundwater toxic torts brought by water districts, which may include the County. Finally, Latham represented a party in a public records act request in 2006. By executing this letter agreement, you consent to our continued representation regarding those matters, none of which involve Natividad.

Without your consent, we will not represent any other party in this matter, nor any other matter substantially related to it. You will have our complete loyalty with respect to this matter.

We note that Latham & Watkins LLP is an international law firm with numerous attorneys and offices in many countries and that we practice in many diverse areas of law. Some of our clients may now or in the future operate in the same lines of business as you do. Both our own prudent business conduct, and the interests of our other clients, call for us to seek to retain the ability to take unrelated matters for all of our clients. We thus ask you in connection with this engagement to consent in advance to our acceptance of future matters (including litigation matters) adverse to Monterey County, provided that those matters do not involve litigation against Monterey County concerning Natividad and are not substantially related to the work that we have done for Natividad. By entering into this agreement, you consent to such adverse representations. Thus, for example, you agree that we would be able to take a new lawsuit or transactional matter for any client, adverse to Monterey County, at the same time that we are representing Monterey County in this matter, so long as the adverse matter does not involve litigation against Monterey County concerning Natividad and is not substantially related to the work we have done for Natividad. This consent also includes being adverse to you in any bankruptcy, regulatory, administrative, legislative or rulemaking proceeding. A matter shall not be considered as "substantially related to the work we have done for Natividad" if it entails merely advising a client that does business with Natividad regarding routine transactional issues applicable to hospitals generally.

In addition, by entering into this agreement you agree that if we represent your in a matter across from another person or entity, we may represent such person or entity on matters that do not involve litigation against Monterey County concerning Natividad and are not substantially related to our work for Natividad. We agree to inform Monterey County, through timely notification of the County Counsel, of any new actual legal conflicts that arise with respect to Monterey County during the pendency of our representation of Monterey County, subject to our professional obligations under applicable ethics rules.

Because you are consenting only to our taking adverse matters not involving litigation against Monterey County concerning Natividad and not substantially unrelated to anything we have handled for Natividad, we will not have obtained any confidential information from Monterey County that would be pertinent to any matter on which we will be representing these other clients. Nevertheless, we take very seriously our obligations to maintain the confidentiality of information we receive from all of our clients, including Monterey County and any other clients covered by this consent. Accordingly, we will continue to maintain the confidences of both Monterey County and our other clients.

You should feel completely free to consult other counsel concerning these matters and we encourage you to do so. By signing this letter, you acknowledge that you have had an opportunity to consult with other counsel.

Our fees are based primarily on the amount of time spent by our lawyers, paralegals and other professionals on your behalf. Each lawyer, paralegal and other professional assigned to this matter will have individual hourly billing rates, and the applicable rate multiplied by the number of hours spent, measured in tenths of an hour, will be the initial basis for determining our fee.

My 2010 billing rate is $780 per hour. I anticipate performing most of this initial assignment myself, but might utilize an associate at a lower billing rate to reduce the cost of this project if appropriate. In general, our attorneys' billing rates applicable to this engagement will range from $295 per hour to $900 per hour during 2010, depending upon the seniority and expertise of the attorney involved. For paralegal and other professional time, our rates will range from $115 to $555 per hour.

In addition to fees, you agree to pay for disbursements and other charges. These will include such items as photocopying ($0.17 per page); color prints/copies ($0.25 per page); scanning documents ($0.15 per page); use of fee-based research databases (90% of the third-party vendor rate or 1.25 times our volume-discounted cost depending on vendor); long-distance telephone charges (AT&T standard rates); couriers and air freight (1.75 times our volume-discounted cost); messengers (at third-party vendor rate); client-specific work by staff; staff overtime and meals (as defined by federal or local law); transportation (where dictated by safety reasons, and which may include a transaction fee); word processing ($60.00 per hour); postage, at cost; supplies (for large volume only); and other reasonable costs and expenses. For disbursements over $1,500, we may ask that billings be sent directly to you or that advances be provided. Travel and lodging expenses shall be paid in accordance with the County's Travel Policy, which you shall provide to me.

The term of this Agreement is from May 1, 2010 to April 30, 2011. The maximum amount of the County's liability over the full term of this Agreement is $100,000. This amount may be amended by written agreement between the parties, or this Agreement may be terminated by either party if the maximum is reached and not increased by the County.

We intend to provide statements to you on a monthly basis. They will show our time logged in tenths-of-an-hour increments and will separate fees from disbursements and other charges. Latham shall submit an invoice to Monterey County no later than 45 days following the last day of the month of service. Invoices shall be submitted to:

Stacy L. Saetta
Deputy County Counsel
County Counsel's Office
County of Monterey
168 West Alisal Street, 3rd Floor
Salinas, CA 93901

Latham shall provide Monterey County with a detailed statement on a monthly basis, covering its current fees and expenses. It will describe services rendered and will also show the amount of Monterey County's retainer remaining in its trust account or the amount owing to Latham. Natividad's Contract Administrator or his or her designee shall certify the invoice, either in the requested amount or in such other amount as the County approves in conformity with this agreement, and shall promptly submit the invoice to the County Auditor-Controller for
payment. The County Auditor-Controller shall pay the amount certified within 30 days of receiving the certified invoice.

It is understood that Latham's fees and charges shall be paid out of Natividad's budget, and that Latham's fees and charges shall not be paid out of the budget of County Counsel's Office.

Our billing rates and charges are usually revised annually, but we reserve the right to revise them at other times. Following any such revision, our new rates and charges will be applied to your account, and this letter constitutes written notice to you of our right to make such revisions.

Any funds that you deposit with us as an advance against our fees and charges will be treated as property of the firm. Any unused portion of such advance after our services are concluded will be returned to you.

From time to time, you may request estimates of the fees and charges that we anticipate incurring on your behalf. These estimates are subject to unforeseen circumstances and are by their nature inexact. While we may provide estimates for your general planning purposes, such estimates are subordinate to our regular billing procedures, absent an express written agreement to the contrary.

We agree to inform Monterey County, through timely notification of the County Counsel, of when our fees and charges have reached monetary milestones of $25,000, $50,000, $75,000, and $100,000 and of our plan either to terminate this Agreement without completing the scope of work or to complete the scope of work within the net to exceed amount of the contract.

Contact Information

CONTRACTOR: Jerry Peters, Esq.
Latham & Watkins, LLP
505 Montgomery Street, Suite 2000
San Francisco, CA 94111-6538
(415) 395-8160

COUNTY:

OFFICE OF THE COUNTY COUNSEL Charles J. McKee
County Counsel
County of Monterey
168 West Alisal Street, 3rd Floor
Salinas, CA 93901
(831) 755-5045

Stacy L. Saetta
Deputy County Counsel
County of Monterey
168 West Alisal Street, 3rd Floor
Salinas, CA 93901
7. Arbitration of Disputes.

Any controversy or claim, whether in tort, contract or otherwise, arising out of or relating to the relationship between Monterey County, its affiliates or successors (the "Client Arbitration Parties") and Latham & Watkins LLP, its affiliated partnerships, attorneys or staff or any of their successors (the "Latham Arbitration Parties") or the services provided by the Latham Arbitration Parties pursuant to this engagement letter or otherwise to the Client Arbitration Parties shall be submitted to binding arbitration. By agreeing to arbitrate, you are agreeing to waive your right to a jury trial. The arbitration will be conducted in accordance with the Federal Arbitration Act and CPR Rules for Non-Administered Arbitration, as in effect on the date of this engagement letter. The arbitration shall be conducted before a panel of three neutral arbitrators. The arbitration shall be commenced and held in the city and state in which the Latham & Watkins office is located whose attorneys spent the most amount of time on the matter in dispute. Any issue concerning the location of the arbitration, the extent to which any dispute is subject to arbitration, the applicability, interpretation, or enforceability of this agreement shall be resolved by all of the arbitrators. To the extent state law is applicable, the arbitrators shall apply the substantive law of the state in which the Latham & Watkins office is located whose attorneys spent the most amount of time on the matter in dispute. Each party will be entitled to depose a maximum of six witnesses, plus all experts designated to be witnesses at the arbitration. The depositions shall be limited to a maximum of six hours per deposition. All aspects of the arbitration shall be treated as confidential and neither the parties nor the arbitrators may disclose the content or results of the arbitration, except as necessary to comply with legal or regulatory requirements. The result of the arbitration shall be binding on the parties and judgment on the arbitrators' award may be entered in any court having jurisdiction.
8. **Limited Liability Partnership.**

Latham & Watkins LLP is a limited liability partnership (LLP). Similar to the corporate form of business organization, the LLP form generally limits the liability of the individual partners of the firm to the capital they have invested in the firm for claims arising from services performed by the firm. Our form of organization as an LLP will not diminish the ability to recover damages from the firm or from any individuals who directly caused the loss.

Because of legal restrictions in those countries, work done out of our offices in England, France, Hong Kong, Japan, and Italy will be carried out through affiliated partnerships registered locally, but the distinction will be largely transparent to you as a client.

9. **Indemnification and Insurance.**

9.1. **Indemnification.**

**Indemnification for Professional Liability.** For liability arising from professional and technical services provided under this Agreement, Latham shall indemnify, defend and hold harmless County, its governing board, officers, agents, and employees from any loss, injury, damage, expense and liability to the extent arising out of the negligence of Latham, its employees, sub-consultants, or agents.

**General Indemnification.** For any liability, other than arising out of professional and technical services, Latham shall indemnify, defend and hold harmless County, its governing board, officers, agents, and employees from any loss, injury, damage, expense and liability resulting from injury to or death of any person and loss of or damage to property, or claim of such injury, death, loss or damage caused by an act or omission in the performance under this Agreement by Latham, its employees, sub-consultants, or agents, excepting only loss, injury or damage caused by the sole negligence or willful misconduct of the County.

Notwithstanding the foregoing two paragraphs, Latham's contract indemnity obligation shall be limited to the specified minimum indemnity amount for which Latham is required to be insured in Section 9.2 of the Agreement. Nothing in this Section 9 shall be construed to or shall expand the responsibility or potential liability of Latham beyond that which may already exist under the common or statutory law. Latham shall have the right in its sole discretion to choose defense counsel and make all decisions regarding defense and settlement, including the amount and whether to settle. Payment of defense counsel shall be limited to reasonable costs and fees.

9.2 **Insurance.** Latham certifies that it maintains a program of insurance and/or self-insurance that covers its activities in connection with this engagement as follows:

(1) **Professional Liability Insurance.** Latham shall have coverage for professional liability in the amount not less than $3,000,000 per claim and $5,000,000 in the aggregate, to cover liability for malpractice or errors and omissions made in the course of rendering professional services. If professional liability insurance is written on a "claims-made"
basis, such coverage shall continue for at least three (3) years following the expiration or earlier termination of this Agreement;

(2) Commercial General Liability Insurance. Latham shall have coverage for commercial general liability, including but not limited to premises, personal injuries, products, and completed operations, with a combined single limit of not less than $1,000,000 per occurrence;

(3) Automobile Liability Insurance. Latham shall have coverage for automobile liability, including but not limited to comprehensive automobile liability covering all motor vehicles, including owned, leased, nonowned, and hired vehicles, used in providing services under this Agreement, with a combined single limit of not less than $1,000,000 per occurrence;

(4) Workers' Compensation Insurance. If Latham employs others in the performance of this Agreement, Latham shall have coverage for workers' compensation in accordance with California Labor Code § 3700 and with a minimum of $1,000,000 per occurrence for employer's liability; and

(5) Such other and further insurance as may be required by law and identified in advance by you to me.

9.3 Other Insurance Requirements. All insurance required by this Agreement shall be self-insured or with a company acceptable to the County and authorized by law to transact insurance business in the State of California. Unless otherwise specified by this Agreement, all such insurance shall be written on an occurrence basis, or, if the policy is not written on an occurrence basis, such policy with the coverage required herein shall continue in effect for a period of two (2) years following the date Latham completes its performance of services under this Agreement or covered by Latham's self-insurance program.

Commercial general liability and automobile liability self-insurance policies shall provide an endorsement naming the County of Monterey, its governing board, officers, agents, and employees as Additional Insureds and shall further provide that such insurance is primary insurance to any insurance or self-insurance maintained by Monterey County and that the insurance of the Additional Insureds shall not be called upon to contribute to a loss covered by Monterey County's insurance.

10. Entire Agreement and Miscellaneous.

You and we understand that this letter constitutes the entire agreement pertaining to the engagement of Latham & Watkins LLP, and that it shall not be modified by any policies, procedures, guidelines or correspondence from you or your representative unless agreed to in writing by Latham & Watkins LLP.

Our relationship with you will be deemed concluded when we have completed our services. In addition, and without limiting the preceding sentence, in the event we have performed no work on your behalf for six consecutive months, you agree that our attorney-client relationship with you will have been terminated.
11. Limitations on law applicability.

Latham and Monterey County agree that this Agreement is not intended to subject Latham to the requirements of the California Public Records Act, or the open meeting, notice, and other requirements of the California Open Meetings Law (Brown Act), or other similar statutes applicable to state or local agencies to any greater extent than required by law. Latham and Monterey County further agree that this Agreement shall not subject Latham to Monterey County's internal policies and procedures except as set forth specifically in this Agreement.


If this letter meets with your approval, please sign and return the enclosed copy. We look forward to working with you.

Very truly yours,

[Signature]

Jerry Peters
of LATHAM & WATKINS LLP
Approval of Engagement

Natividad has read the enclosed letter and agrees to its terms, effective as of the date on which Latham & Watkins LLP first provided services to the County of Monterey.

BY SIGNING THIS LETTER, THE COUNTY OF MONTEREY AGREES TO HAVE ANY ISSUE ARISING OUT OF OR RELATING TO THE SERVICES OF THE LATHAM ARBITRATION PARTIES (INCLUDING ANY CLAIM FOR PROFESSIONAL LIABILITY) DECIDED IN ARBITRATION AND THE COUNTY OF MONTEREY GIVES UP ITS RIGHT TO A JURY OR COURT TRIAL AND ACKNOWLEDGES THE ARBITRATION PROVISION IN SECTION 7 ABOVE.

Date: _____________, 2016.

The County of Monterey,

By: ____________________________

Charles McKee
County Counsel for the County of Monterey, California
BUSINESS ASSOCIATE AGREEMENT

This Agreement is made effective April 1, 2010, by and between MONTEREY COUNTY, hereinafter referred to as "Covered Entity", and Latham & Watkins LLP, hereinafter referred to as "Business Associate", (individually, a "Party" and collectively, the "Parties").

WITNESSETH:

WHEREAS, Sections 261 through 264 of the federal Health Insurance Portability and Accountability Act of 1996, Public Law 104-191, known as "the Administrative Simplification provisions," direct the Department of Health and Human Services to develop standards to protect the security, confidentiality and integrity of health information; and

WHEREAS, pursuant to the Administrative Simplification provisions, the Secretary of Health and Human Services has issued regulations modifying 45 CFR Parts 160 and 164 (the "HIPAA Privacy Rule"); and

WHEREAS, the Parties wish to enter into or have entered into an arrangement whereby Business Associate will provide certain services to Covered Entity, and, pursuant to such arrangement, Business Associate may be considered a "business associate" of Covered Entity as defined in the HIPAA Privacy Rule (the agreement evidencing such arrangement is your engagement letter, dated May 1, 2010 with a term of May 1, 2010 through April 30, 2011, and is hereby referred to as the "Arrangement Agreement"); and

WHEREAS, Business Associate may have access to Protected Health Information (as defined below) in fulfilling its responsibilities under such arrangement;

THEREFORE, in consideration of the Parties' continuing obligations under the Arrangement Agreement, compliance with the HIPAA Privacy Rule, and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties agree to the provisions of this Agreement in order to address the requirements of the HIPAA Privacy Rule and to protect the interests of both Parties.

I. DEFINITIONS

Except as otherwise defined herein, any and all capitalized terms in this Section shall have the definitions set forth in the HIPAA Privacy Rule. In the event of an inconsistency between the provisions of this Agreement and mandatory provisions of the HIPAA Privacy Rule, as amended, the HIPAA Privacy Rule shall control. Where provisions of this Agreement are different than those mandated in the HIPAA Privacy Rule, but are nonetheless permitted by the HIPAA Privacy Rule, the provisions of this Agreement shall control.

The term "Protected Health Information" means individually identifiable health information including, without limitation, all information, data, documentation, and materials, including without limitation, demographic, medical and financial information,
EXHIBIT B

that relates to the past, present, or future physical or mental health or condition of an individual; the provision of health care to an individual; or the past, present, or future payment for the provision of health care to an individual; and that identifies the individual or with respect to which there is a reasonable basis to believe the information can be used to identify the individual.

Business Associate acknowledges and agrees that all Protected Health Information that is created or received by Covered Entity and disclosed or made available in any form, including paper record, oral communication, audio recording, and electronic display by Covered Entity or its operating units to Business Associate or is created or received by Business Associate on Covered Entity’s behalf shall be subject to this Agreement.

II. CONFIDENTIALITY REQUIREMENTS

(a) Business Associate agrees:

(I) to use or disclose any Protected Health Information solely:

(1) for meeting its obligations as set forth in any agreements between the Parties evidencing their business relationship or (2) as required by applicable law, rule or regulation, or by accrediting or credentialing organization to whom Covered Entity is required to disclose such information or as otherwise permitted under this Agreement, the Arrangement Agreement (if consistent with this Agreement and the HIPAA Privacy Rule), or the HIPAA Privacy Rule, and (3) as would be permitted by the HIPAA Privacy Rule if such use or disclosure were made by Covered Entity;

(II) to ensure that its agents, including a subcontractor, to whom it provides Protected Health Information received from or created by Business Associate on behalf of Covered Entity, agrees to the same restrictions and conditions that apply to Business Associate with respect to such Information. In addition, Business Associate agrees to take reasonable steps to ensure that its employees' actions or omissions do not cause Business Associate to breach the terms of this Agreement.

(b) Notwithstanding the prohibitions set forth in this Agreement, Business Associate may use and disclose Protected Health Information as follows:

(I) if necessary, for the proper management and administration of Business Associate or to carry out the legal responsibilities of Business Associate, provided that as to any such disclosure, the following requirements are met:
EXHIBIT B

(A) the disclosure is required by law; or

(B) Business Associate obtains reasonable assurances from the person to whom the information is disclosed that it will be held confidentially and used or further disclosed only as required by law or for the purpose for which it was disclosed to the person, and the person notifies Business Associate of any instances of which it is aware in which the confidentiality of the information has been breached;

(ii) for data aggregation services, if to be provided by Business Associate for the health care operations of Covered Entity pursuant to any agreements between the Parties evidencing their business relationship. For purposes of this Agreement, data aggregation services means the combining of Protected Health Information by Business Associate with the protected health information received by Business Associate in its capacity as a business associate of another covered entity, to permit data analyses that relate to the health care operations of the respective covered entities.

(c) Business Associate will implement appropriate safeguards to prevent use or disclosure of Protected Health Information other than as permitted in this Agreement. The Secretary of Health and Human Services shall have the right to audit Business Associate’s records and practices related to use and disclosure of Protected Health Information to ensure Covered Entity’s compliance with the terms of the HIPAA Privacy Rule. Business Associate shall report to Covered Entity any use or disclosure of Protected Health Information which is not in compliance with the terms of this Agreement of which it becomes aware. In addition, Business Associate agrees to mitigate, to the extent practicable, any harmful effect that is known to Business Associate of a use or disclosure of Protected Health Information by Business Associate in violation of the requirements of this Agreement.

III. AVAILABILITY OF PHI

Business Associate agrees to make available Protected Health Information to the extent and in the manner required by Section 164.524 of the HIPAA Privacy Rule. Business Associate agrees to make Protected Health Information available for amendment and incorporate any amendments to Protected Health Information in accordance with the requirements of Section 164.526 of the HIPAA Privacy Rule. In addition, Business Associate agrees to make Protected Health Information available for purposes of accounting of disclosures, as required by Section 164.528 of the HIPAA Privacy Rule.

Nothing in this clause, or elsewhere in this Agreement, shall require or be construed to require Business Associate to violate any local, state, or federal law or regulation, or any ethical obligation or court rule or order.

IV. TERMINATION
EXHIBIT B

Notwithstanding anything in this Agreement to the contrary, Covered Entity shall have the right to terminate this Agreement and the Arrangement Agreement immediately if Covered Entity determines that Business Associate has violated any material term of this Agreement. If Covered Entity reasonably believes that Business Associate will violate a material term of this Agreement and, where practicable, Covered Entity gives written notice to Business Associate of such belief within a reasonable time after forming such belief, and Business Associate fails to provide adequate written assurances to Covered Entity that it will not breach the cited term of this Agreement within a reasonable period of time given the specific circumstances, but in any event, before the threatened breach is to occur, then Covered Entity shall have the right to terminate this Agreement and the Arrangement Agreement immediately.

V. MISCELLANEOUS

Except as expressly stated herein or the HIPAA Privacy Rule, the parties to this Agreement do not intend to create any rights in any third parties. The obligations of Business Associate under this Section shall survive the expiration, termination, or cancellation of this Agreement, the Arrangement Agreement and/or the business relationship of the parties, and shall continue to bind Business Associate, its agents, employees, contractors, successors, and assigns as set forth herein.

This Agreement may be amended or modified only in a writing signed by the Parties. No Party may assign its respective rights and obligations under this Agreement without the prior written consent of the other Party. None of the provisions of this Agreement are intended to create, nor will they be deemed to create any relationship between the Parties other than that of independent parties contracting with each other solely for the purposes of effecting the provisions of this Agreement and any other agreements between the Parties evidencing their business relationship. This Agreement will be governed by the laws of the State of California. No change, waiver or discharge of any liability or obligation hereunder on any one or more occasions shall be deemed a waiver of performance of any continuing or other obligation, or shall prohibit enforcement of any obligation, on any other occasion.

The parties agree that, in the event that any documentation of the arrangement pursuant to which Business Associate provides services to Covered Entity contains provisions relating to the use or disclosure of Protected Health Information which are more restrictive than the provisions of this Agreement, the provisions of the more restrictive documentation will control. The provisions of this Agreement are intended to establish the minimum requirements regarding Business Associate’s use and disclosure of Protected Health Information.

In the event that any provision of this Agreement is held by a court of competent jurisdiction to be invalid or unenforceable, the remainder of the provisions of this Agreement will remain in full force and effect. In addition, in the event a party believes in good faith that any provision of this Agreement fails to comply with the then-current requirements of the HIPAA Privacy Rule, such party shall notify the other party in writing. For a period of up to thirty days, the parties shall address in good faith such concern and amend the terms of this Agreement, if necessary to bring it into compliance. If, after such thirty-day period, the Agreement fails to comply with the HIPAA Privacy Rule, then either party has the right to terminate upon written notice to the other party.
IN WITNESS WHEREOF, the Parties have executed this Agreement as of the day and year written above.

COVERED ENTITY: MONTEREY COUNTY
By: _____________________________
Title: Purchasing Manager
Date: ____________________________

BUSINESS ASSOCIATE: LATHAM & WATKINS LLP.
By: ______________________________
Title: Partner
Date: 6/15/10

EXHIBIT B
**COUNTY OF MONTEREY**

**PURCHASE ORDER**

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<tr>
<th>VENDOR</th>
<th>NATIVIDAD MEDICAL CENTER</th>
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<tbody>
<tr>
<td>Latham &amp; Watkins LLP</td>
<td>1441 CONSTITUTION BLVD</td>
</tr>
<tr>
<td>505 Montgomery Street</td>
<td>SALINAS CA 93905</td>
</tr>
<tr>
<td>Suite 2000</td>
<td>SALINAS CA 93912-1611</td>
</tr>
<tr>
<td>San Francisco CA 94111-2562</td>
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**BILL TO**

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<tr>
<th>VENDOR</th>
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<td>P O BOX 61611</td>
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**ORDER DATE** 08-05-2010

**SC** 9600 0000001174

**IMPORTANT**
The above number and ship to department must appear on all shipping labels, packing slips, transport documents, invoices and correspondence.

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<th>UNIT</th>
<th>COMMODITY CODE</th>
<th>ITEM DESCRIPTION</th>
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PURCH DESC: CC: 8610 PER BOARD OF SUPERVISORS 7-24-2010 APPROVAL OF AGREEMENT NO. A-11791 WITH LATHAM & WATKINS TO PROVIDE INDEPENDENT CONSULTING AND LEGAL SERVICES AT NATIVIDAD MEDICAL CENTER.

ALL SERVICES SHALL BE PROVIDED IN ACCORDANCE WITH TERMS, CONDITIONS, AND EXHIBITS OF THE APPROVED COUNTY OF MONTEREY AGREEMENT.

TERM OF THE AGREEMENT 5-1-2010 THROUGH 4-30-2011 UNLESS SOONER TERMINATED PURSUANT TO THE TERMS OF THE AGREEMENT.

THIS PURCHASE ORDER IS VALID 7-1-2010 THROUGH 4-31-2011. A NEW PURCHASE ORDER WILL BE ISSUED AFTER THAT TIME TO THE CURRENT AGREEMENT.

THE TOTAL OF THIS PURCHASE ORDER IS NOT TO EXCEED $100,000

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<th>ITEM</th>
<th>QUANTITY</th>
<th>UNIT</th>
<th>COMMODITY CODE</th>
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<tr>
<th>COMM LINE DESC:</th>
<th>NMC Non Physicians Services</th>
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<tbody>
<tr>
<td>461 - 9800 - 6142 - MA/C001 - 8605</td>
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**EXTENDED PRICE** 100,000.00

THE SHADED ROWS ARE FOR MONTEREY COUNTY DEPARTMENT USE ONLY

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<tr>
<th>ORDER TOTAL</th>
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All Vendors are required to review the Monterey County general terms and conditions which apply to all contracts, purchase orders, and other electronic procurements made with the County unless otherwise noted. Said terms and conditions can be found on the County website at http://www.co.monterey.ca.us/admin/terms_conditions.htm

**TAX EXEMPTION INFORMATION:**
FEDERAL EXCISE TAX EXEMPTION NUMBER 94-000524

**AUTHORIZED BY COUNTY OF MONTEREY**
DEPUTIZED PURCHASING AGENT

**PRINT DATE:** 08/06/10

**AUTHORIZED BY COUNTY OF MONTEREY**
DEPUTIZED PURCHASING AGENT

**COUNTY BUYER INFORMATION**
Sidney Cato
EMAIL: catosk@natividad.com

**CONTRACTS/PURCHASING DIVISION**
168 W. Alisal St. 3rd Floor, Salinas, CA 93901

**PAGE NUMBER:** 1 OF 1
MONTEREY COUNTY BOARD OF SUPERVISORS

<table>
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<th>MEETING:</th>
<th>July, 27 2010</th>
<th>AGENDA NO.:</th>
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<tr>
<td>SUBJECT:</td>
<td>Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute the Agreement with Latham &amp; Watkins for Independent Consulting and Legal Services at NMC in an amount not to exceed $100,000 for the period May 1, 2010 to April 30, 2011.</td>
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<tr>
<td>DEPARTMENT:</td>
<td>Natividad Medical Center</td>
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RECOMMENDATION:

It is recommended the Board of Supervisors authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute the Agreement with Latham & Watkins for Independent Consulting and Legal Services at NMC in an amount not to exceed $100,000 for the period May 1, 2010 to April 30, 2011.

SUMMARY/DISCUSSION:

Latham & Watkins healthcare and attorneys have specific experience with the nuanced regulations that govern the healthcare industries, including those related to Medicare/Medicaid reimbursement, healthcare regulatory requirements, Health Insurance Portability and Accountability Act (HIPAA), financing regulation, and licensing. In consultation with the Office of the County Counsel, Latham & Watkins shall render advice on a variety of healthcare-related issues to NMC.

OTHER AGENCY INVOLVEMENT:

The Agreement has been reviewed and approved by County Counsel, the Auditor/Controller’s office, and the Natividad Medical Center Board of Trustees.

FINANCING:

The cost of this Amendment is $100,000 and is included in the Fiscal Year 2010/11 Approved Budget. This action will not require any additional General Fund subsidy.

Prepared by:  
Stacy Saetta  
Deputy County Counsel  
July 14, 2010  
Attachments: Agreement, Board Order  

Signed:  
Harry Weis  
Chief Executive Officer
Before the Board of Supervisors in and for the
County of Monterey, State of California

Agreement No: A – 11791
Authorize the Purchasing Manager for Natividad Medical Center (NMC) to execute the Agreement with Latham & Watkins for Independent Consulting and Legal Services at NMC in an amount not to exceed $100,000 for the period May 1, 2010 to April 30, 2011.

Upon motion of Supervisor Potter, seconded by Supervisor Armenta, and carried by those members present, the Board hereby:

Authorized the Purchasing Manager for Natividad Medical Center (NMC) to execute the Agreement with Latham & Watkins for Independent Consulting and Legal Services at NMC in an amount not to exceed $100,000 for the period May 1, 2010 to April 30, 2011.

PASSED AND ADOPTED this 27th day of July, 2010, by the following vote, to wit:
AYES: Supervisors Armenta, Calcagno, Salinas, Parker, Potter
NOES: None
ABSENT: None

I, Gail T. Borkowski, Clerk of the Board of Supervisors of the County of Monterey, State of California, hereby certify that the foregoing is a true copy of an original order of said Board of Supervisors duly made and entered in the minutes thereof of Minute Book 75 for the meeting on July 27, 2010.

Dated: July 29, 2010

Gail T. Borkowski, Clerk of the Board of Supervisors
County of Monterey, State of California

By [Signature]
Deputy
June 6, 2010

Ms. Stacy Saetta
Deputy County Counsel for the County of Monterey
Natividad Medical Center
1441 Constitution Boulevard
Salinas, CA 93906

Re: Engagement Letter

Dear Stacy:

We are pleased to welcome the County of Monterey (herein “Monterey County” or, in context, “you”) as a client of Latham & Watkins LLP. This letter will confirm our discussions regarding Monterey County’s engagement of our firm.

1. Legal Services.

You have asked us to represent Monterey County in connection with the analysis and potential negotiation of a physician agreements as well as other healthcare matters regarding Natividad Medical Center (“Natividad”), a general acute care teaching hospital owned and operated by Monterey County and located in Salinas, California.

If additional services are requested by you and agreed to by us, this letter will apply to such services, unless superseded by another written agreement. Our representation is limited to the specific services that you request and that we have agreed to undertake.

Please feel free to contact me at (415) 395-8160 or Betty Pang at (415) 395-8130 with any questions as this engagement proceeds.

2. Identity of the Client.

Our client in this matter will be Monterey County. We do not represent and will not be deemed to have an attorney-client relationship with any other organization or person. I understand that County Counsel Charles McKee, you, and Deputy County Counsel William Litt will be our primary contacts, and will direct our actions on behalf of Monterey County.

3. Roles of Attorney and Client.

Our responsibilities under this agreement are to provide legal counsel and assistance to you in accordance with this letter, and to provide statements to you that clearly state the basis for our fees and charges. We will not disclose any confidential information of yours to any other
client, even where that information might have some bearing on their interests. Likewise, we
will not disclose the confidences of any other client to you, even where that information might
have some bearing on your interests, and you agree that we are under no obligation to do so. We
shall provide to Monterey County such reports as may be requested by the Board of Supervisors
or County Counsel. You also agree to keep us informed of developments related to this
representation and to pay our statements in a timely manner. To allow us to conduct a conflicts
check, you represent that you have identified to us all persons and entities that are or may
become involved in this matter, including all such persons or entities that are affiliated with you.
You also agree to notify us if you become aware of any other persons or entities that are or may
become involved in this matter.

During the course of this engagement, we may express opinions or beliefs to you about
the effectiveness of various courses of action or about the results that might be anticipated. Such
statements are expressions of opinion only, and should not be construed as promises or
guarantees.

Please also be aware that Latham & Watkins LLP has internal ethics and professional
responsibility counsel, who advise Latham attorneys regarding their ethical, professional and
legal duties. From time to time, the attorneys working on your matter may consult these lawyers.
You acknowledge that any such consultation is protected by Latham's own attorney-client
privilege, and you waive any right to discovery of those communications. Should circumstances
arise in which Latham & Watkins LLP faces a conflict of interest with respect to or by virtue of
these communications, you agree to waive that conflict. You also agree that such
communications are property of the firm and are not part of the Client File as defined in Section
4 of this letter.

4. Client Files and Retention.

In the course of your representation, we shall maintain a file in which we may place
correspondence, agreements, governmental filings, prospectuses, disclosures, pleadings,
 deposition transcripts, exhibits, physical evidence, expert reports, and other items reasonably
necessary to your representation ("Client File"). The Client File shall be and remain your
property. Upon completion of a specific project, your original Client File for that project shall be
available to be taken by you. We will be entitled to make copies if we choose. You also agree at
the conclusion of the project (whether or not you take possession of the Client File) to take
possession of any and all original contracts, wills, stock certificates, and other such important
documents that may be in the Client File and we shall have no further responsibility with regard
to such documents. If you do not take possession of the Client File at the conclusion of the
project, we will store such file for you for a period of seven years. If you do not take possession
of the Client File during such seven-year storage period, you agree that we may dispose of it.
You agree that the documents containing our attorney work product, mental impressions or notes
and drafts of documents shall be and remain our property and shall not be considered part of
your Client File. In addition, electronic documents such as e-mail and documents prepared on
our word processing system (but excluding printed copies thereof), and databases shall be and
remain our property and shall not be considered part of your Client File. You agree that we may
enact and implement reasonable retention policies for such electronic documents and that our
firm has discretion to delete such documents.

5. Conflicts of Interest.

Latham represents a few clients who are adverse to the County of Monterey on matters
unrelated to this matter. I am informed that there are potentially three such clients. Latham
represents Defendant Deloitte in the County Treasurer’s securities lawsuit against Washington Mutual. Latham also represents the Pebble Beach Company in various matters that might involve the County. Latham filed an Amicus Brief on behalf of The Irvine Company to California Supreme Court on use of contingent fee lawyers in groundwater toxic torts brought by water districts, which may include the County. Finally, Latham represented a party in a public records act request in 2006. By executing this letter agreement, you consent to our continued representation regarding those matters, none of which involve Natividad.

Without your consent, we will not represent any other party in this matter, nor any other matter substantially related to it. You will have our complete loyalty with respect to this matter.

We note that Latham & Watkins LLP is an international law firm with numerous attorneys and offices in many countries and that we practice in many diverse areas of law. Some of our clients may now or in the future operate in the same lines of business as you do. Both our own prudent business conduct, and the interests of our other clients, call for us to seek to retain the ability to take unrelated matters for all of our clients. We thus ask you in connection with this engagement to consent in advance to our acceptance of future matters (including litigation matters) adverse to Monterey County, provided that those matters do not involve litigation against Monterey County concerning Natividad and are not substantially related to the work that we have done for Natividad. By entering into this agreement, you consent to such adverse representations. Thus, for example, you agree that we would be able to take a new lawsuit or transactional matter for any client, adverse to Monterey County, at the same time that we are representing Monterey County in this matter, so long as the adverse matter does not involve litigation against Monterey County concerning Natividad and is not substantially related to the work we have done for Natividad. This consent also includes being adverse to you in any bankruptcy, regulatory, administrative, legislative or rulemaking proceeding. A matter shall not be construed as “substantially related to the work we have done for Natividad” if it entails merely advising a client that does business with Natividad regarding routine transactional issues applicable to hospitals generally.

In addition, by entering into this agreement you agree that if we represent you in a matter across from another person or entity, we may represent such person or entity on matters that do not involve litigation against Monterey County concerning Natividad and are not substantially related to our work for Natividad. We agree to inform Monterey County, through timely notification of the County Counsel, of any new actual legal conflicts that arise with respect to Monterey County during the pendency of our representation of Monterey County, subject to our professional obligations under applicable ethics rules.

Because you are consenting only to our taking adverse matters not involving litigation against Monterey County concerning Natividad and not substantially unrelated to anything we have handled for Natividad, we will not have obtained any confidential information from Monterey County that would be pertinent to any matter on which we will be representing these other clients. Nevertheless, we take very seriously our obligations to maintain the confidentiality of information we receive from all of our clients, including Monterey County and any other clients covered by this consent. Accordingly, we will continue to maintain the confidences of both Monterey County and our other clients.

You should feel completely free to consult other counsel concerning these matters and we encourage you to do so. By signing this letter, you acknowledge that you have had an opportunity to consult with other counsel.

Our fees are based primarily on the amount of time spent by our lawyers, paralegals and other professionals on your behalf. Each lawyer, paralegal and other professional assigned to this matter will have individual hourly billing rates, and the applicable rate multiplied by the number of hours spent, measured in tenths of an hour, will be the initial basis for determining our fee.

My 2010 billing rate is $780 per hour. I anticipate performing most of this initial assignment myself, but might utilize an associate at a lower billing rate to reduce the cost of this project if appropriate. In general, our attorneys’ billing rates applicable to this engagement will range from $295 per hour to $900 per hour during 2010, depending upon the seniority and expertise of the attorney involved. For paralegal and other professional time, our rates will range from $115 to $555 per hour.

In addition to fees, you agree to pay for disbursements and other charges. These will include such items as photocopying ($0.17 per page); color prints/copies ($0.25 per page); scanning documents ($0.15 per page); use of fee-based research databases (90% of the third-party vendor rate or 1.25 times our volume-discounted cost depending on vendor); long-distance telephone charges (AT&T standard rates); couriers and air freight (1.10 times our volume-discounted cost); messengers (at third-party vendor rate); client-specific work by staff; staff overtime and meals (as defined by federal or local law); transportation (where dictated by safety reasons, and which may include a transaction fee); word processing ($60.00 per hour); postage; at cost; supplies (for large volume only); and other reasonable costs and expenses. For disbursements over $1,500, we may ask that billings be sent directly to you or that advances be provided. Travel and lodging expenses shall be paid in accordance with the County’s Travel Policy, which you shall provide to me.

The term of this Agreement is from May 1, 2010 to April 30, 2011. The maximum amount of the County’s liability over the full term of this Agreement is $100,000. This amount may be amended by written agreement between the parties, or this Agreement may be terminated by either party if the maximum is reached and not increased by the County.

We intend to provide statements to you on a monthly basis. They will show our time logged in tenths-of-an-hour increments and will separate fees from disbursements and other charges. Latham shall submit an invoice to Monterey County no later than 45 days following the last day of the month of service. Invoices shall be submitted to:

Stacy L. Saetta
Deputy County Counsel
County Counsel’s Office
County of Monterey
168 West Alisal Street, 3rd Floor
Salinas, CA 93901

Latham shall provide Monterey County with a detailed statement on a monthly basis, covering its current fees and expenses. It will describe services rendered and will also show the amount of Monterey County’s retainer remaining in its trust account or the amount owing to Latham. Natividad’s Contract Administrator or his or her designee shall certify the invoice, either in the requested amount or in such other amount as the County directs. In conformity with this agreement, and shall promptly submit the invoice to the County Auditor-Controller for
payment. The County Auditor-Controller shall pay the amount certified within 30 days of receiving the certified invoice.

It is understood that Latham's fees and charges shall be paid out of Natividad's budget, and that Latham's fees and charges shall not be paid out of the budget of County Counsel's Office.

Our billing rates and charges are usually revised annually, but we reserve the right to revise them at other times. Following any such revision, our new rates and charges will be applied to your account, and this letter constitutes written notice to you of our right to make such revisions.

Any funds that you deposit with us as an advance against our fees and charges will be treated as property of the firm. Any unused portion of such advance after our services are concluded will be returned to you.

From time to time, you may request estimates of the fees and charges that we anticipate incurring on your behalf. These estimates are subject to unforeseen circumstances and are by their nature inexact. While we may provide estimates for your general planning purposes, such estimates are subordinate to our regular billing procedures, absent an express written agreement to the contrary.

We agree to inform Monterey County, through timely notification of the County Counsel, of when our fees and charges have reached monetary milestones of $25,000, $50,000, $75,000, and $100,000 and of our plan either to terminate this Agreement without completing the scope of work or to complete the scope of work within the not to exceed amount of the contract.

Contact Information

CONTRACTOR: Jerry Peters, Esq.
Latham & Watkins, LLP
505 Montgomery Street, Suite 2000
San Francisco, CA 94111-6538
(415) 395-8160

COUNTY:

OFFICE OF THE COUNTY COUNSEL Charles J. McKee
County Counsel
County of Monterey
168 West Alisal Street, 3rd Floor
Salinas, CA 93901
(831) 755-5045

Stacy L. Saetta
Deputy County Counsel
County of Monterey
168 West Alisal Street, 3rd Floor
Salinas, CA 93901
7. Arbitration of Disputes.

Any controversy or claim, whether in tort, contract or otherwise, arising out of or relating to the relationship between Monterey County, its affiliates or successors (the "Client Arbitration Parties") and Latham & Watkins LLP, its affiliated partnerships, attorneys or staff or any of their successors (the "Latham Arbitration Parties") or the services provided by the Latham Arbitration Parties pursuant to this engagement letter or otherwise to the Client Arbitration Parties shall be submitted to binding arbitration. By agreeing to arbitrate, you are agreeing to waive your right to a jury trial. The arbitration will be conducted in accordance with the rules promulgated by the American Arbitration Act and CPR Rules for Non-Administered Arbitration, as in effect on the date of this engagement letter. The arbitration shall be conducted before a panel of three neutral arbitrators. The arbitration shall be commenced and held in the city and state in which the Latham & Watkins office is located whose attorneys spent the most amount of time on the matter in dispute. Any issue concerning the location of the arbitration, the extent to which any dispute is subject to arbitration, the applicability, interpretation, or enforceability of this agreement shall be resolved by all of the arbitrators. To the extent state law is applicable, the arbitrators shall apply the substantive law of the state in which the Latham & Watkins office is located whose attorneys spent the most amount of time on the matter in dispute. Each party will be entitled to depose a maximum of six witnesses, plus all experts designated to be witnesses at the arbitration. The depositions shall be limited to a maximum of six hours per deposition. All aspects of the arbitration shall be treated as confidential and neither the parties nor the arbitrators may disclose the content or results of the arbitration, except as necessary to comply with legal or regulatory requirements. The result of the arbitration shall be binding on the parties and judgment on the arbitrators' award may be entered in any court having jurisdiction.
8. **Limited Liability Partnership.**

Latham & Watkins LLP is a limited liability partnership (LLP). Similar to the corporate form of business organization, the LLP form generally limits the liability of the individual partners of the firm to the capital they have invested in the firm for claims arising from services performed by the firm. Our form of organization as an LLP will not diminish the ability to recover damages from the firm or from any individuals who directly caused the loss.

Because of legal restrictions in those countries, work done out of our offices in England, France, Hong Kong, Japan, and Italy will be carried out through affiliated partnerships registered locally, but the distinction will be largely transparent to you as a client.

9. **Indemnification and Insurance.**

9.1. **Indemnification.**

**Indemnification for Professional Liability.** For liability arising from professional and technical services provided under this Agreement, Latham shall indemnify, defend and hold harmless County, its governing board, officers, agents, and employees from any loss, injury, damage, expense and liability to the extent arising out of the negligence of Latham, its employees, sub-consultants, or agents.

**General Indemnification.** For any liability, other than arising out of professional and technical services, Latham shall indemnify, defend and hold harmless, County, its governing board, officers, agents, and employees from any loss, injury, damage, expense and liability resulting from injury to or death of any person and loss of or damage to property, or claim of such injury, death, loss or damage caused by an act or omission in the performance under this Agreement by Latham, its employees, sub-consultants, or agents, excepting only loss, injury or damage caused by the sole negligence or willful misconduct of the County.

Notwithstanding the foregoing two paragraphs, Latham’s contract indemnity obligation shall be limited to the specified minimum indemnity amount for which Latham is required to be insured in Section 9.2 of the Agreement. Nothing in this Section 9 shall be construed to or shall expand the responsibility or potential liability of Latham beyond that which may already exist under the common or statutory law. Latham shall have the right in its sole discretion to choose defense counsel and make all decisions regarding defense and settlement, including the amount and whether to settle. Payment of defense counsel shall be limited to reasonable costs and fees.

9.2 **Insurance.** Latham certifies that it maintains a program of insurance and/or self-insurance that covers its activities in connection with this engagement as follows:

(1) **Professional Liability Insurance.** Latham shall have coverage for professional liability in the amount not less than $3,000,000 per claim and $5,000,000 in the aggregate, to cover liability for malpractice or errors and omissions made in the course of rendering professional services. If professional liability insurance is written on a "claims-made"
basis, such coverage shall continue for at least three (3) years following the expiration or earlier termination of this Agreement;

(2) Commercial General Liability Insurance. Latham shall have coverage for commercial general liability, including but not limited to premises, personal injuries, products, and completed operations, with a combined single limit of not less than $1,000,000 per occurrence;

(3) Automobile Liability Insurance. Latham shall have coverage for automobile liability, including but not limited to comprehensive automobile liability covering all motor vehicles, including owned, leased, nonowned, and hired vehicles, used in providing services under this Agreement, with a combined single limit of not less than $1,000,000 per occurrence;

(4) Workers’ Compensation Insurance: If Latham employs others in the performance of this Agreement, Latham shall have coverage for workers’ compensation in accordance with California Labor Code § 3700 and with a minimum of $1,000,000 per occurrence for employer’s liability; and

(5) Such other and further insurance as may be required by law and identified in advance by you to me.

9.3 Other Insurance Requirements. All insurance required by this Agreement shall be self-insured or with a company acceptable to the County and authorized by law to transact insurance business in the State of California. Unless otherwise specified by this Agreement, all such insurance shall be written on an occurrence basis, or, if the policy is not written on an occurrence basis, such policy with the coverage required hereunder shall continue in effect for a period of two (2) years following the date Latham completes its performance of services under this Agreement or covered by Latham’s self-insurance program.

Commercial general liability and automobile liability self-insurance policies shall provide an endorsement naming the County of Monterey, its governing board, officers, agents, and employees as Additional Insureds and shall further provide that such insurance is primary insurance to any insurance or self-insurance maintained by Monterey County and that the insurance of the Additional Insureds shall not be called upon to contribute to a loss covered by Monterey County’s insurance.

10. Entire Agreement and Miscellaneous.

You and we understand that this letter constitutes the entire agreement pertaining to the engagement of Latham & Watkins LLP, and that it shall not be modified by any policies, procedures, guidelines or correspondence from you or your representative unless agreed to in writing by Latham & Watkins LLP.

Our relationship with you will be deemed concluded when we have completed our services. In addition, and without limiting the preceding sentence, in the event we have performed no work on your behalf for six consecutive months, you agree that our attorney-client relationship with you will have been terminated.
11. Limitations on law applicability.

Latham and Monterey County agree that this Agreement is not intended to subject
Latham to the requirements of the California Public Records Act, or the open meeting, notice,
and other requirements of the California Open Meetings Law (Brown Act), or other similar
statutes applicable to state or local agencies to any greater extent than required by law. Latham
and Monterey County further agree that this Agreement shall not subject Latham to Monterey
County’s internal policies and procedures except as set forth specifically in this Agreement.


If this letter meets with your approval, please sign and return the enclosed copy. We look
forward to working with you.

Very truly yours,

Jerry Peters
of LATHAM & WATKINS LLP
Approval of Engagement

Natividad has read the enclosed letter and agrees to its terms, effective as of the date on which Latham & Watkins LLP first provided services to the County of Monterey.

BY SIGNING THIS LETTER, THE COUNTY OF MONTEREY AGREES TO HAVE ANY ISSUE ARISING OUT OF OR RELATING TO THE SERVICES OF THE LATHAM ARBITRATION PARTIES (INCLUDING ANY CLAIM FOR PROFESSIONAL LIABILITY) DECIDED IN ARBITRATION AND THE COUNTY OF MONTEREY GIVES UP ITS RIGHT TO A JURY OR COURT TRIAL AND ACKNOWLEDGES THE ARBITRATION PROVISION IN SECTION 7 ABOVE.

Date: ______________, 2010.

The County of Monterey,

By: ____________________________
    Charles McKee
    County Counsel for the County of
    Monterey, California
BUSINESS ASSOCIATE AGREEMENT

This Agreement is made effective April 1, 2010, by and between MONTEREY COUNTY, hereinafter referred to as “Covered Entity”, and Latham & Watkins LLP, hereinafter referred to as “Business Associate”, (individually, a “Party” and collectively, the “Parties”).

WITNESSETH:

WHEREAS, Sections 261 through 264 of the federal Health Insurance Portability and Accountability Act of 1996, Public Law 104-191, known as “the Administrative Simplification provisions,” direct the Department of Health and Human Services to develop standards to protect the security, confidentiality and integrity of health information; and

WHEREAS, pursuant to the Administrative Simplification provisions, the Secretary of Health and Human Services has issued regulations modifying 45 CFR Parts 160 and 164 (the “HIPAA Privacy Rule”); and

WHEREAS, the Parties wish to enter into or have entered into an arrangement whereby Business Associate will provide certain services to Covered Entity and, pursuant to such arrangement, Business Associate may be considered a “business associate” of Covered Entity as defined in the HIPAA Privacy Rule (the agreement evidencing such arrangement is your engagement letter, dated May __, 2010, with a term of May 1, 2010 through April 30, 2011, and is hereby referred to as the “Arrangement Agreement”); and

WHEREAS, Business Associate may have access to Protected Health Information (as defined below) in fulfilling its responsibilities under such arrangement;

THEREFORE, in consideration of the Parties’ continuing obligations under the Arrangement Agreement, compliance with the HIPAA Privacy Rule, and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties agree to the provisions of this Agreement in order to address the requirements of the HIPAA Privacy Rule and to protect the interests of both Parties.

I. DEFINITIONS

Except as otherwise defined herein, any and all capitalized terms in this Section shall have the definitions set forth in the HIPAA Privacy Rule. In the event of an inconsistency between the provisions of this Agreement and mandatory provisions of the HIPAA Privacy Rule, as amended, the HIPAA Privacy Rule shall control. Where provisions of this Agreement are different than those mandated in the HIPAA Privacy Rule, but are nonetheless permitted by the HIPAA Privacy Rule, the provisions of this Agreement shall control.

The term “Protected Health Information” means individually identifiable health information including, without limitation, all information, data, documentation, and materials, including without limitation, demographic, medical and financial information,
that relates to the past, present, or future physical or mental health or condition of an individual; the provision of health care to an individual; or the past, present, or future payment for the provision of health care to an individual; and that identifies the individual or with respect to which there is a reasonable basis to believe the information can be used to identify the individual.

Business Associate acknowledges and agrees that all Protected Health Information that is created or received by Covered Entity and disclosed or made available in any form, including paper record, oral communication, audio recording, and electronic display by Covered Entity or its operating units to Business Associate or is created or received by Business Associate on Covered Entity’s behalf shall be subject to this Agreement.

II. CONFIDENTIALITY REQUIREMENTS

(a) Business Associate agrees:

(i) to use or disclose any Protected Health Information solely:

(1) for meeting its obligations as set forth in any agreements between the Parties evidencing their business relationship or (2) as required by applicable law, rule or regulation, or by accrediting or credentialing organization to whom Covered Entity is required to disclose such information or as otherwise permitted under this Agreement, the Arrangement Agreement (if consistent with this Agreement and the HIPAA Privacy Rule), or the HIPAA Privacy Rule, and (3) as would be permitted by the HIPAA Privacy Rule if such use or disclosure were made by Covered Entity;

(ii) at termination of this Agreement, the Arrangement Agreement (or any similar documentation of the business relationship of the Parties), or upon request of Covered Entity, whichever occurs first. If feasible, Business Associate will return or destroy all Protected Health Information received from or created or received by Business Associate on behalf of Covered Entity that Business Associate still maintains in any form and retain no copies of such information, or if such return or destruction is not feasible, Business Associate will extend the protections of this Agreement to the information and limit further uses and disclosures to those purposes that make the return or destruction of the information not feasible; and

(iii) to ensure that its agents, including a subcontractor, to whom it provides Protected Health Information received from or created by Business Associate on behalf of Covered Entity, agrees to the same restrictions and conditions that apply to Business Associate with respect to such information. In addition, Business Associate agrees to take reasonable steps to ensure that its employees' actions or omissions do not cause Business Associate to breach the terms of this Agreement.

(b) Notwithstanding the prohibitions set forth in this Agreement, Business Associate may use and disclose Protected Health Information as follows:

(i) if necessary, for the proper management and administration of Business Associate or to carry out the legal responsibilities of Business Associate, provided that as to any such disclosure, the following requirements are met:
EXHIBIT B

(A) the disclosure is required by law; or

(B) Business Associate obtains reasonable assurances from the person to whom the information is disclosed that it will be held confidentially and used or further disclosed only as required by law or for the purpose for which it was disclosed to the person, and the person notifies Business Associate of any instances of which it is aware in which the confidentiality of the information has been breached;

(ii) for data aggregation services, if to be provided by Business Associate for the health care operations of Covered Entity pursuant to any agreements between the Parties evidencing their business relationship. For purposes of this Agreement, data aggregation services means the combining of Protected Health Information by Business Associate with the protected health information received by Business Associate in its capacity as a business associate of another covered entity, to permit data analyses that relate to the health care operations of the respective covered entities.

(c) Business Associate will implement appropriate safeguards to prevent use or disclosure of Protected Health Information other than as permitted in this Agreement. The Secretary of Health and Human Services shall have the right to audit Business Associate’s records and practices related to use and disclosure of Protected Health Information to ensure Covered Entity’s compliance with the terms of the HIPAA Privacy Rule. Business Associate shall report to Covered Entity any use or disclosure of Protected Health Information which is not in compliance with the terms of this Agreement of which it becomes aware. In addition, Business Associate agrees to mitigate, to the extent practicable, any harmful effect that is known to Business Associate of a use or disclosure of Protected Health Information by Business Associate in violation of the requirements of this Agreement.

III. AVAILABILITY OF PHI

Business Associate agrees to make available Protected Health Information to the extent and in the manner required by Section 164.524 of the HIPAA Privacy Rule. Business Associate agrees to make Protected Health Information available for amendment and incorporate any amendments to Protected Health Information in accordance with the requirements of Section 164.526 of the HIPAA Privacy Rule. In addition, Business Associate agrees to make Protected Health Information available for purposes of accounting of disclosures, as required by Section 164.528 of the HIPAA Privacy Rule.

Nothing in this clause, or elsewhere in this Agreement, shall require or be construed to require Business Associate to violate any local, state, or federal law or regulation, or any ethical obligation or court rule or order.

IV. TERMINATION
Notwithstanding anything to the contrary, Covered Entity shall have the right to terminate this Agreement and the Arrangement Agreement immediately if Covered Entity determines that Business Associate has violated any material term of this Agreement. If Covered Entity reasonably believes that Business Associate will violate a material term of this Agreement and, where practicable, Covered Entity gives written notice to Business Associate of such belief within a reasonable time after forming such belief, and Business Associate fails to provide adequate written assurances to Covered Entity that it will not breach the cited term of this Agreement within a reasonable period of time given the specific circumstances, but in any event, before the threatened breach is to occur, then Covered Entity shall have the right to terminate this Agreement and the Arrangement Agreement immediately.

V. MISCELLANEOUS

Except as expressly stated herein or the HIPAA Privacy Rule, the parties to this Agreement do not intend to create any rights in any third parties. The obligations of Business Associate under this Section shall survive the expiration, termination, or cancellation of this Agreement, the Arrangement Agreement and/or the business relationship of the parties, and shall continue to bind Business Associate, its agents, employees, contractors, successors, and assigns as set forth herein.

This Agreement may be amended or modified only in a writing signed by the Parties. No Party may assign its respective rights and obligations under this Agreement without the prior written consent of the other Party. None of the provisions of this Agreement are intended to create, nor will they be deemed to create any relationship between the Parties other than that of independent parties contracting with each other solely for the purposes of effecting the provisions of this Agreement and any other agreements between the Parties evidencing their business relationship. This Agreement will be governed by the laws of the State of California. No change, waiver or discharge of any liability or obligation hereunder on any one or more occasions shall be deemed a waiver of performance of any continuing or other obligation, or shall prohibit enforcement of any obligation, on any other occasion.

The parties agree that, in the event that any documentation of the arrangement pursuant to which Business Associate provides services to Covered Entity contains provisions relating to the use or disclosure of Protected Health Information which are more restrictive than the provisions of this Agreement, the provisions of the more restrictive documentation will control. The provisions of this Agreement are intended to establish the minimum requirements regarding Business Associate's use and disclosure of Protected Health Information.

In the event that any provision of this Agreement is held by a court of competent jurisdiction to be invalid or unenforceable, the remainder of the provisions of this Agreement will remain in full force and effect. In addition, in the event a party believes in good faith that any provision of this Agreement fails to comply with the then-current requirements of the HIPAA Privacy Rule, such party shall notify the other party in writing. For a period of up to thirty days, the parties shall address in good faith such concern and amend the terms of this Agreement, if necessary to bring it into compliance. If, after such thirty-day period, the Agreement fails to comply with the HIPAA Privacy Rule, then either party has the right to terminate upon written notice to the other party.
IN WITNESS WHEREOF, the Parties have executed this Agreement as of the
day and year written above.

COVERED ENTITY:
MONTEREY COUNTY

By: __________________________
Title: Purchasing Manager
Date: ________________________

BUSINESS ASSOCIATE:
LATHAM & WATKINS LLP.

By: __________________________
Title: Partner
Date: 6/18/10