

From: [Barbara Mitchell](#)
To: [Marshall, Darby 755-5391](#)
Subject: Declined: Monterey County Inclusionary Housing Ordinance - Financial Evaluation
Start: Friday, February 15, 2019 8:30:00 AM
End: Friday, February 15, 2019 10:00:00 AM
Location: 1441 Schilling Place - South Building - Cayenne Room, Salinas, CA 93901 -- Go to main entrance and ask the desk guard for directions.

Darby, I can't attend this meeting as I have a conflicting meeting at 9 AM. However, I don't see Interim developing any projects in the unincorporated areas of the county in the near future. As far as inclusionary fees/ vs production, I think providing it as in lieu fees is a good option. I don't think requiring the production of inclusionary units in projects over three units is reasonable for most for profit developers. Ten and over is a more likely scenario. Also, I would hope that you would allow using inclusionary fees for subsidizing projects in incorporated areas as most of the production will likely be in the incorporated areas of the county. Non-profits like Interim could benefit from the ability to access the fees to help produce 100% affordable housing projects.